

San Francisco

Selected Supply & Demand Statistics

Effects of the Coronavirus

Due to the lag time – typically 3 to 5 weeks – between offers being accepted and sales closing escrow, it is too soon for sales prices to clearly reflect any impact of the virus (if there is going to be an impact).

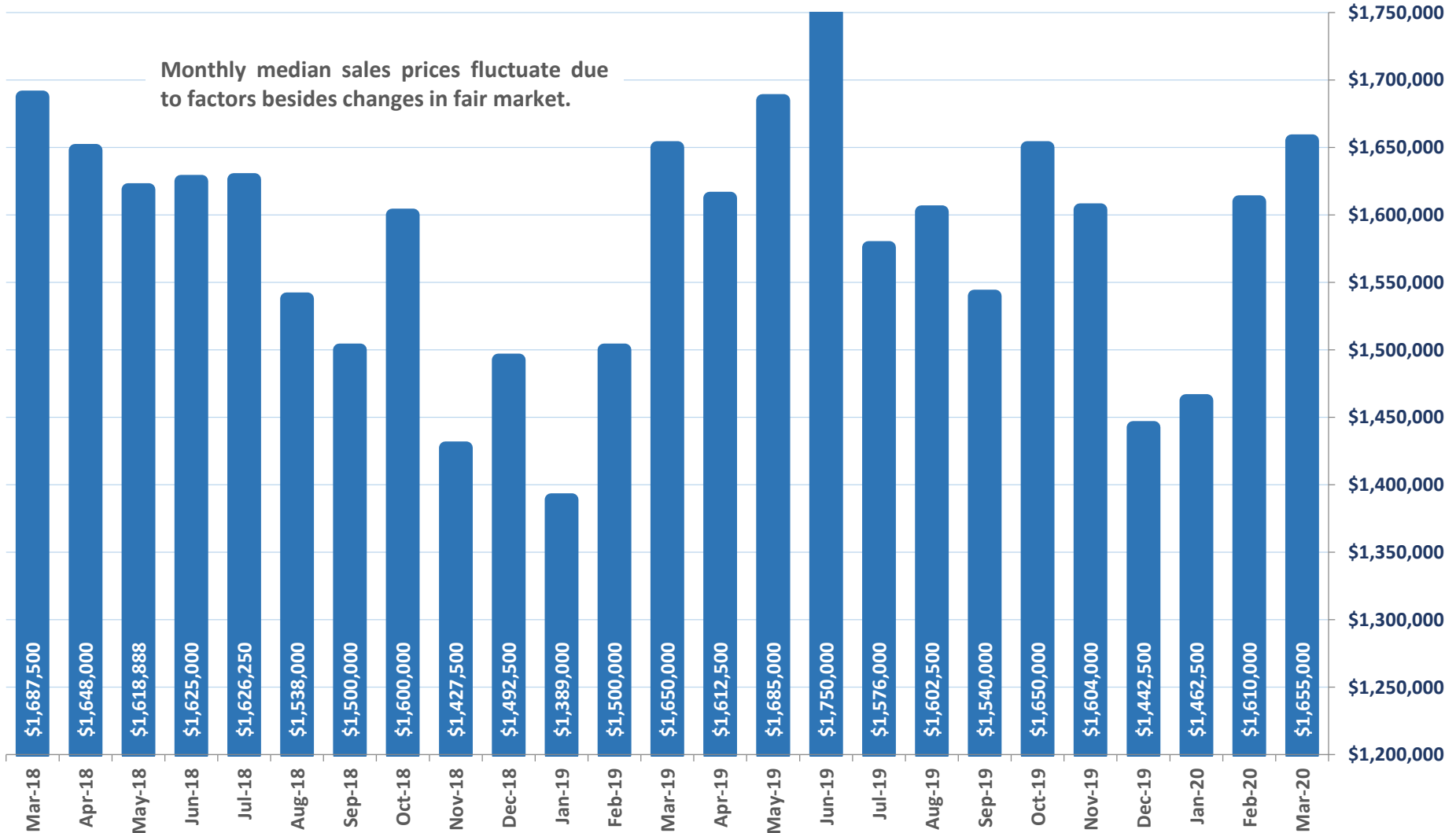


* MLS reported data, per Broker Metrics. Last week's data estimated using available data, and may change with late reported activity. Data from sources deemed reliable but may contain errors and subject to revision. All numbers are approximate.

San Francisco Market Dynamics

Median HOUSE Sales Prices by Month

Monthly median sales prices fluctuate due to factors besides changes in fair market.



Median house sales prices as reported to MLS. Analysis may contain errors and subject to revision. All numbers are approximate. Latest data may change due to late-reported sales.

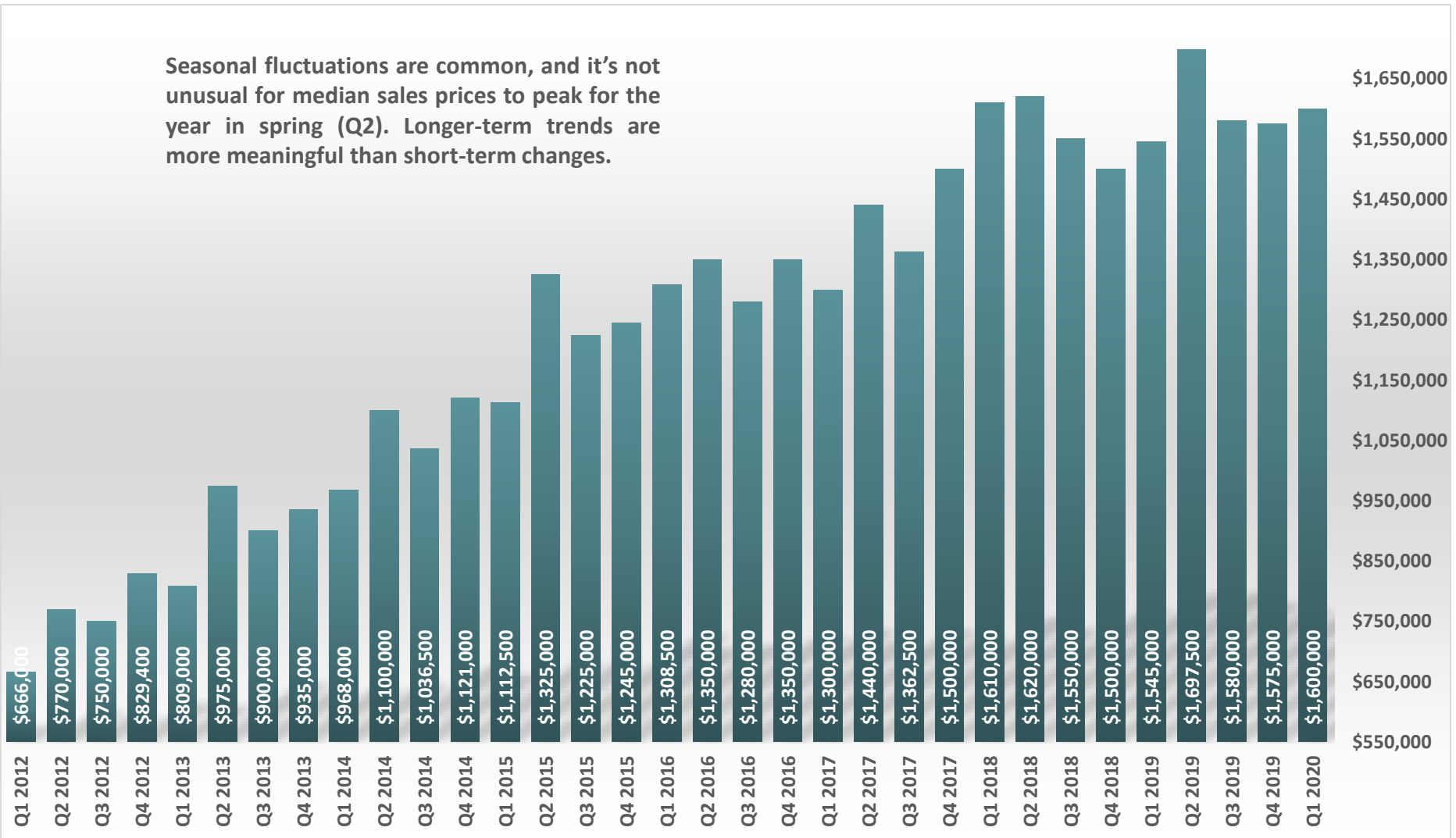


San Francisco House Price Appreciation

Median House Sales Prices, 2012 – Present, by Quarter

As reported to MLS,
per Broker Metrics

Seasonal fluctuations are common, and it's not unusual for median sales prices to peak for the year in spring (Q2). Longer-term trends are more meaningful than short-term changes.



Median sales price is that price at which half the sales occurred for more and half for less. It is a very general statistic that can be affected by other factors besides changes in fair market value. All numbers are approximate and subject to revision. Last quarter may change with late reported sales.

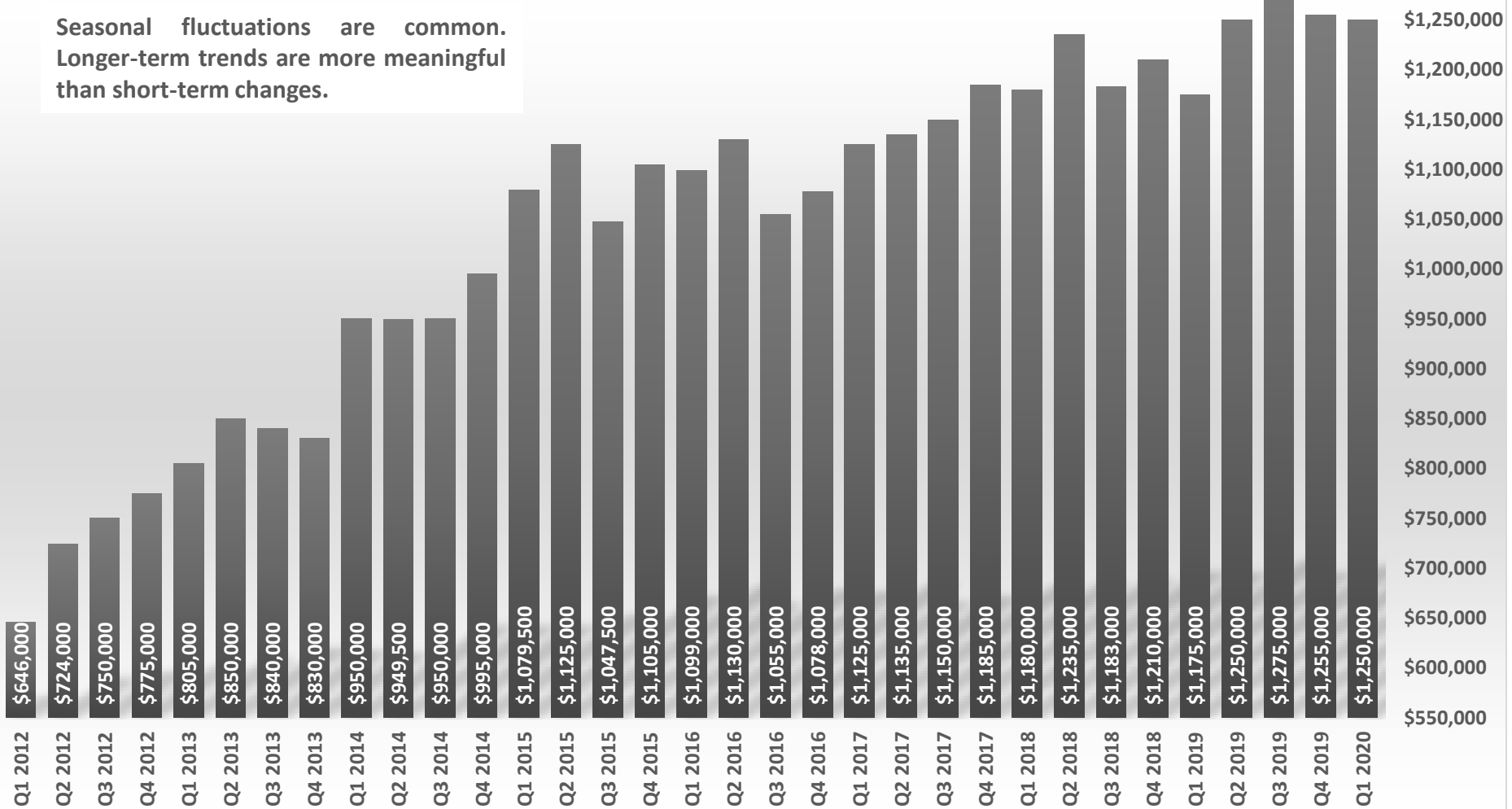


San Francisco Condo Price Appreciation

Median Condo Sales Prices, 2012 – Present, by Quarter

As reported to MLS,
per Broker Metrics

Seasonal fluctuations are common. Longer-term trends are more meaningful than short-term changes.

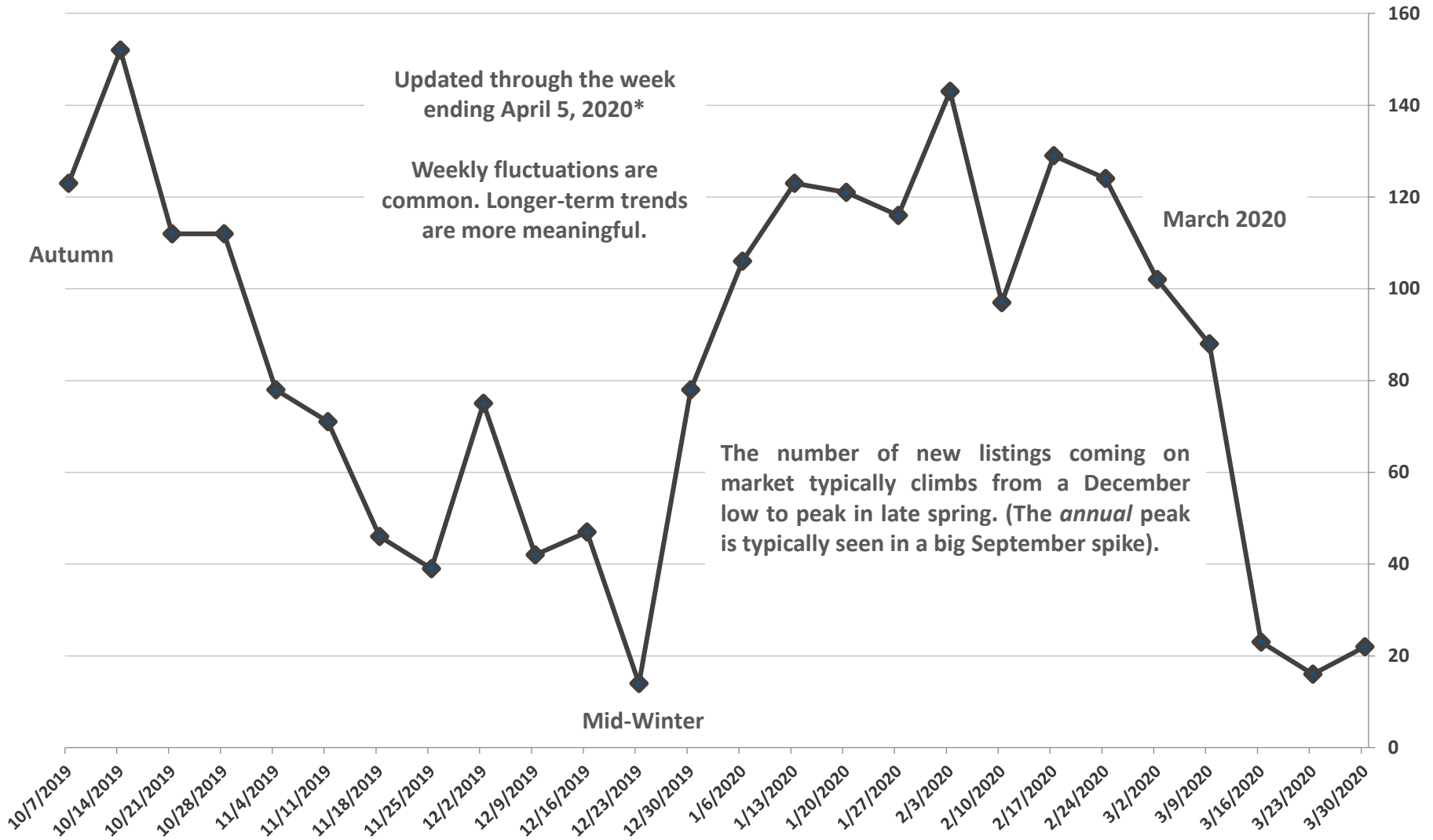


Median sales price is that price at which half the sales occurred for more and half for less. It is a very general statistic that can be affected by other factors besides changes in fair market value. All numbers are approximate and subject to revision. Last quarter may change with late reported activity.



San Francisco: New Listings Coming on Market

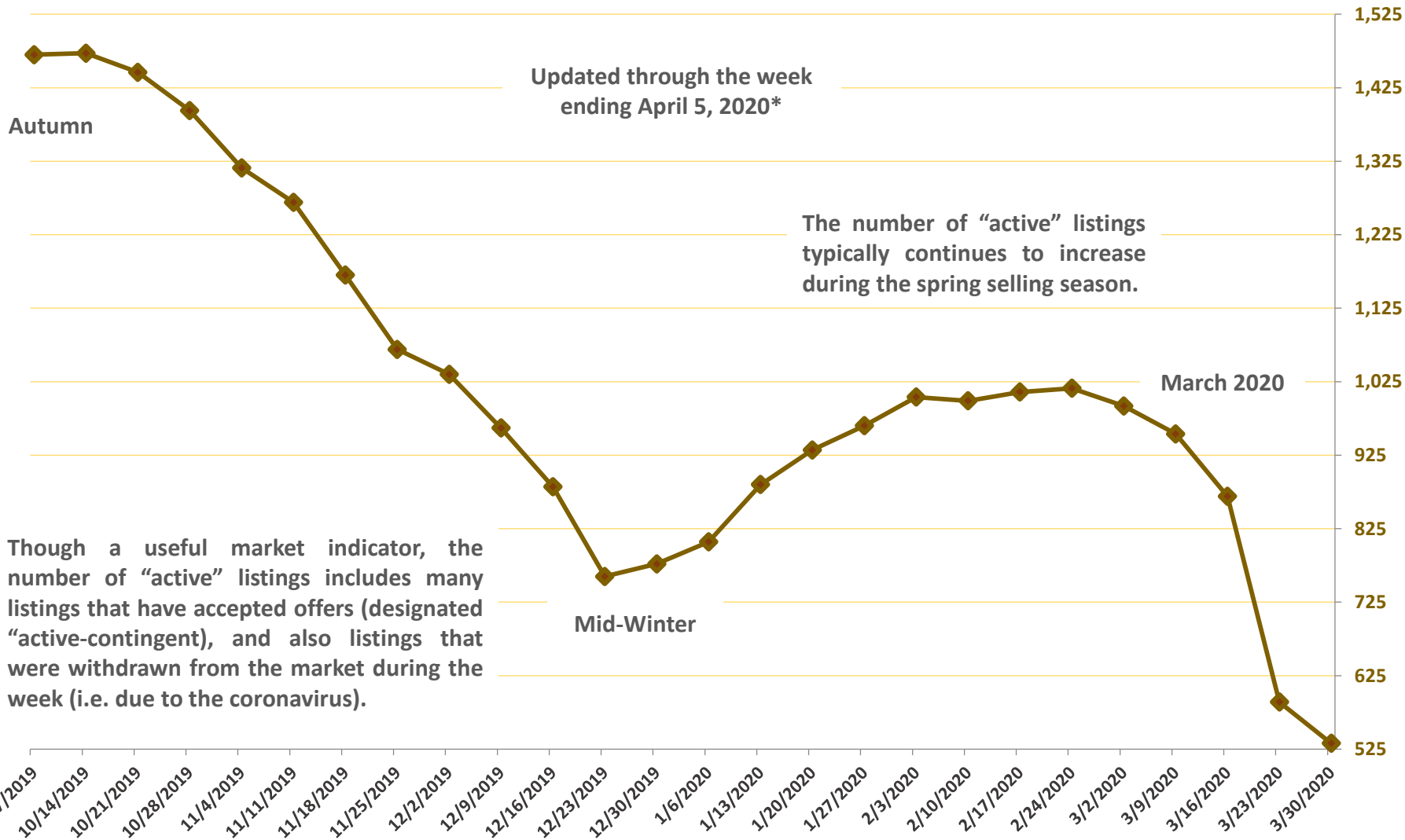
New Inventory by Week, 10/7/19 – 4/5/20



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San Francisco: Active Listings on Market

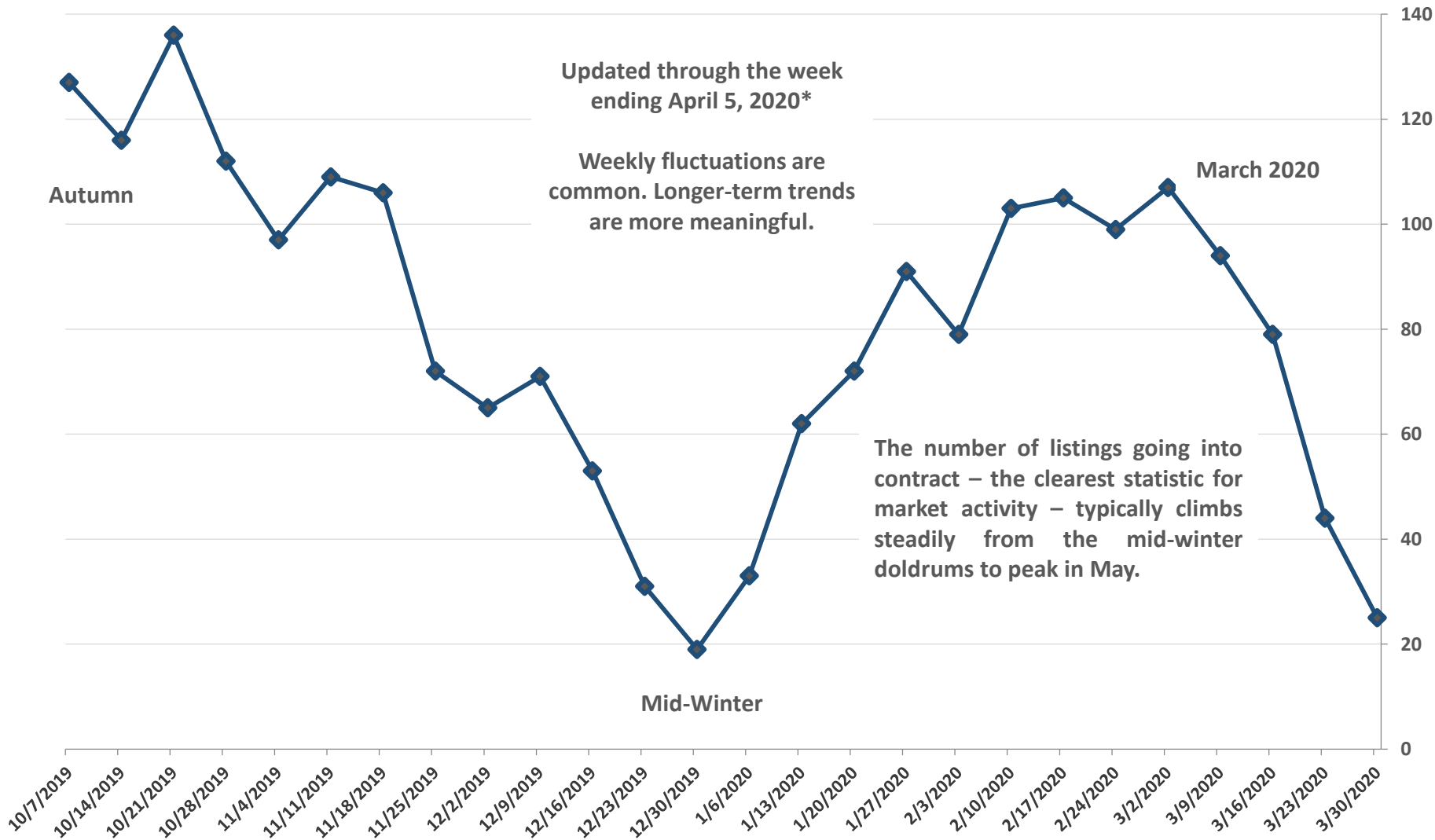
Homes for Sale, by Week, 10/7/19 – 4/5/20



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San Francisco: Listings Accepting Offers

Number of Listings Going into Contract, by Week, 10/7/19 – 4/5/20

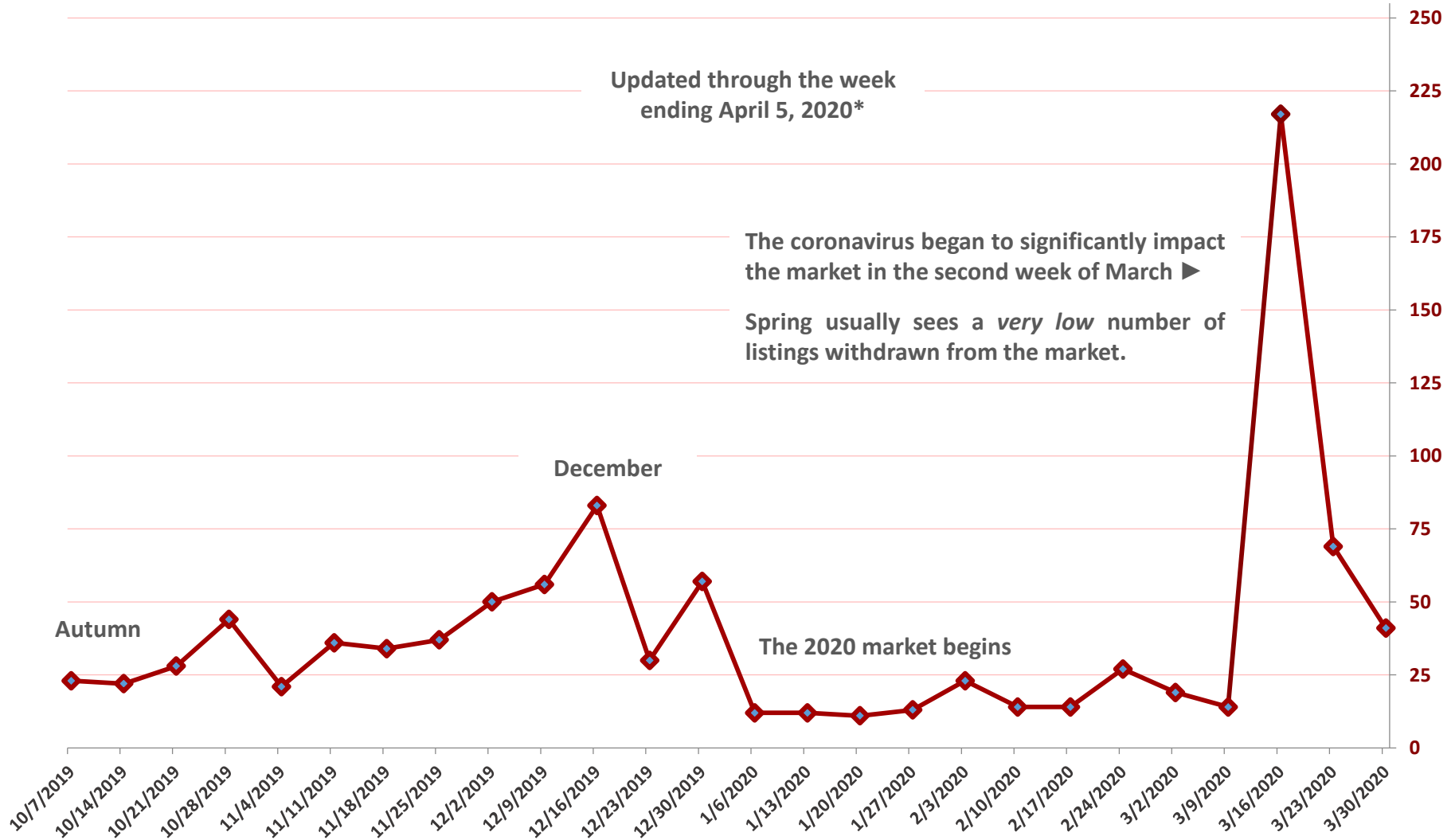


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San Francisco: Listings Withdrawn from Market

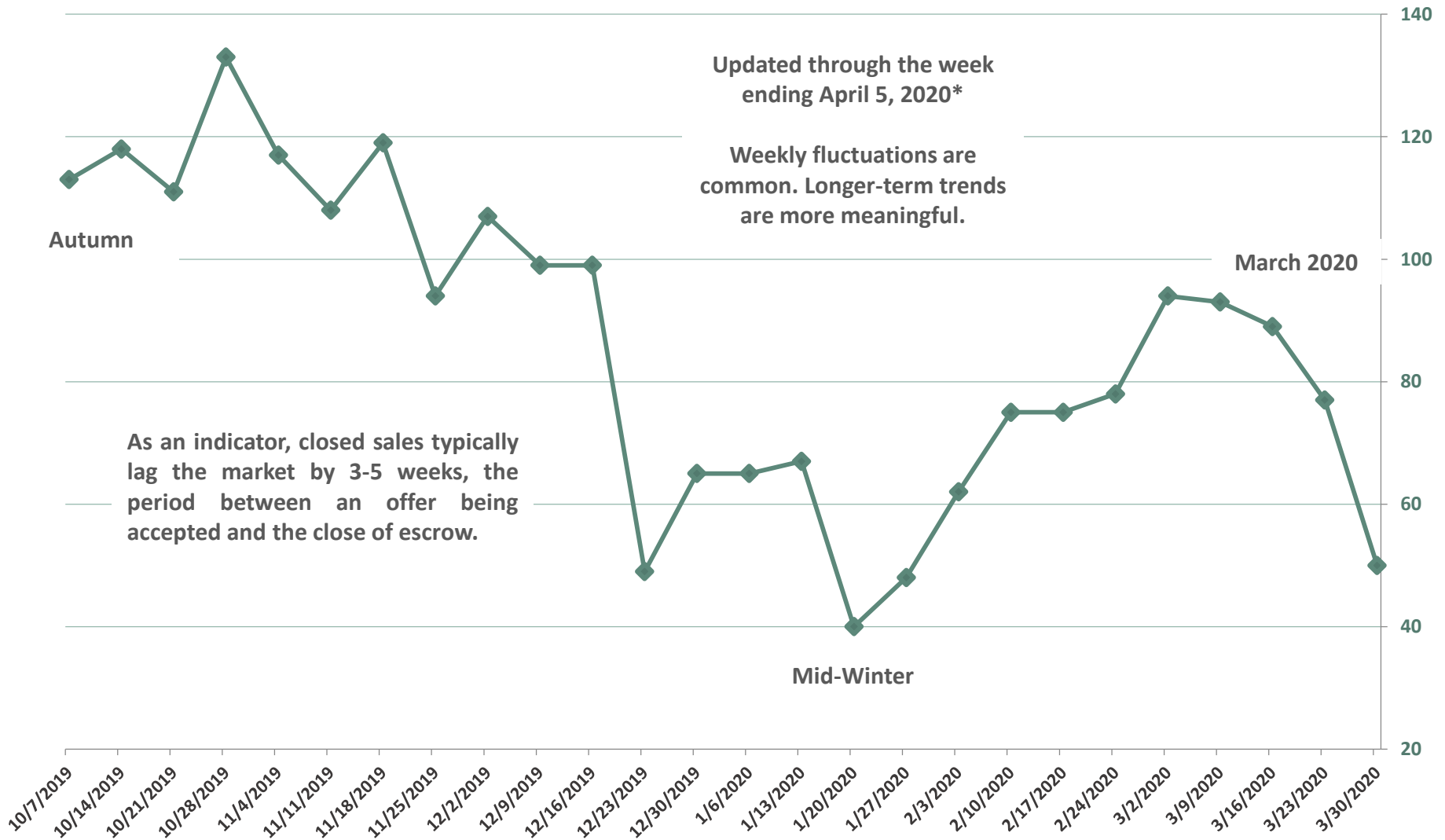
Listings Pulled Off Market (Expired or Withdrawn), by Week, 10/7/19 – 4/5/20



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San Francisco: Home Sales

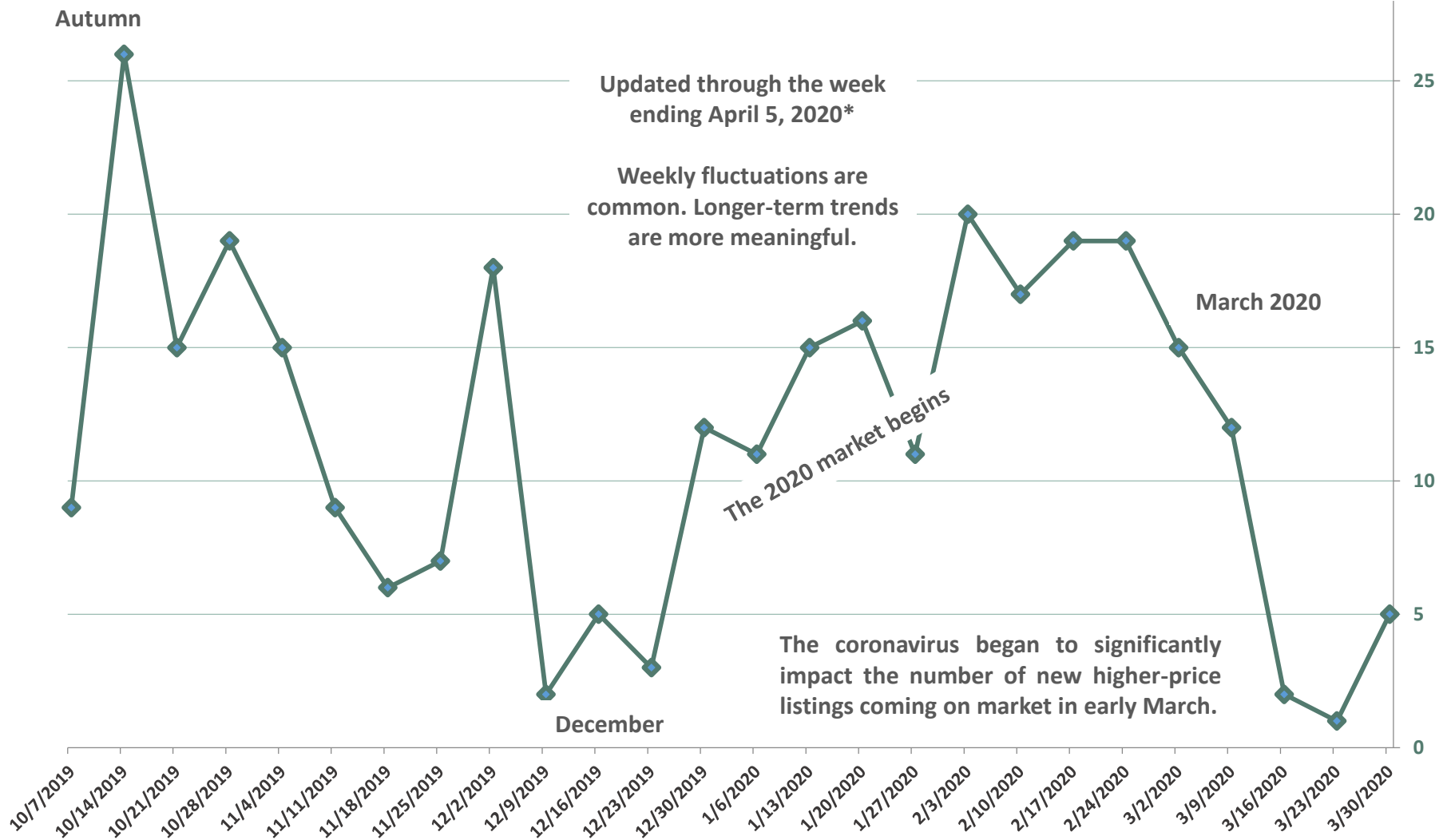
Number of Listings Closing Escrow, by Week, 10/7/19 – 4/5/20



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San Francisco: Luxury Home Market, \$2.5 Million+

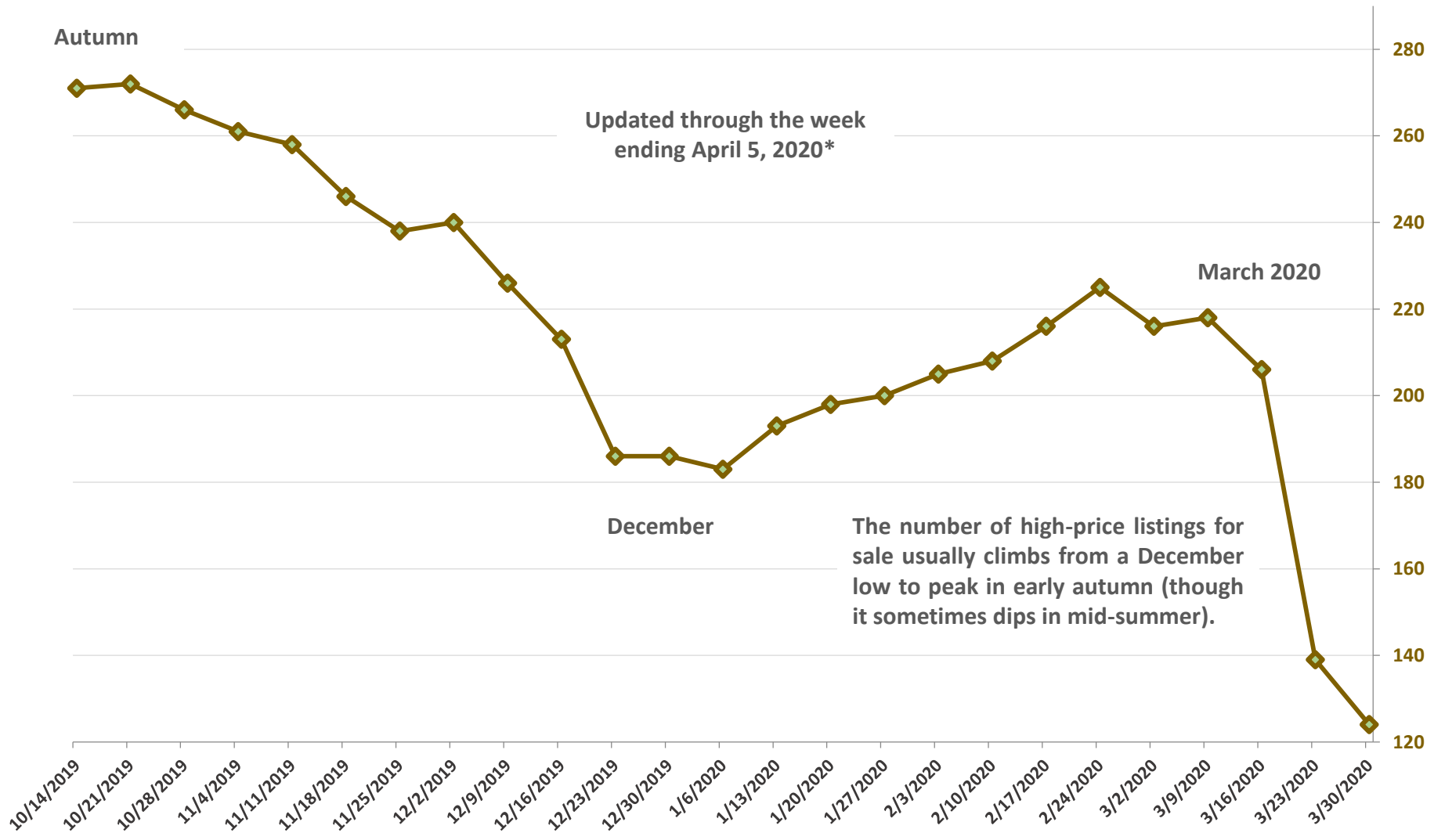
New Listings Coming on Market, by Week, 10/7/19 – 4/5/20



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San Francisco: Luxury Home Market, \$2.5 Million+

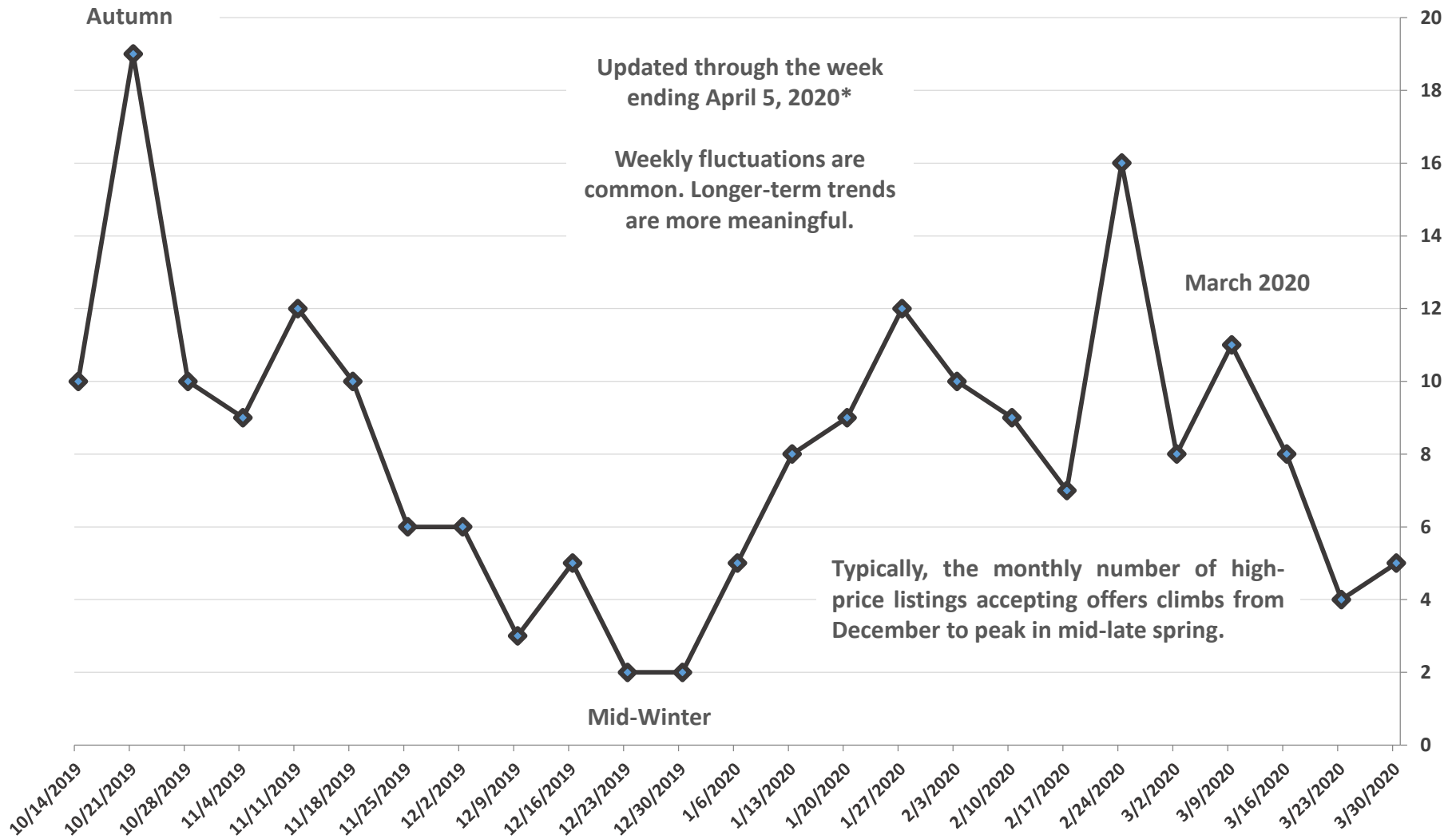
Active Listings on Market, by Week, 10/7/19 – 4/5/20



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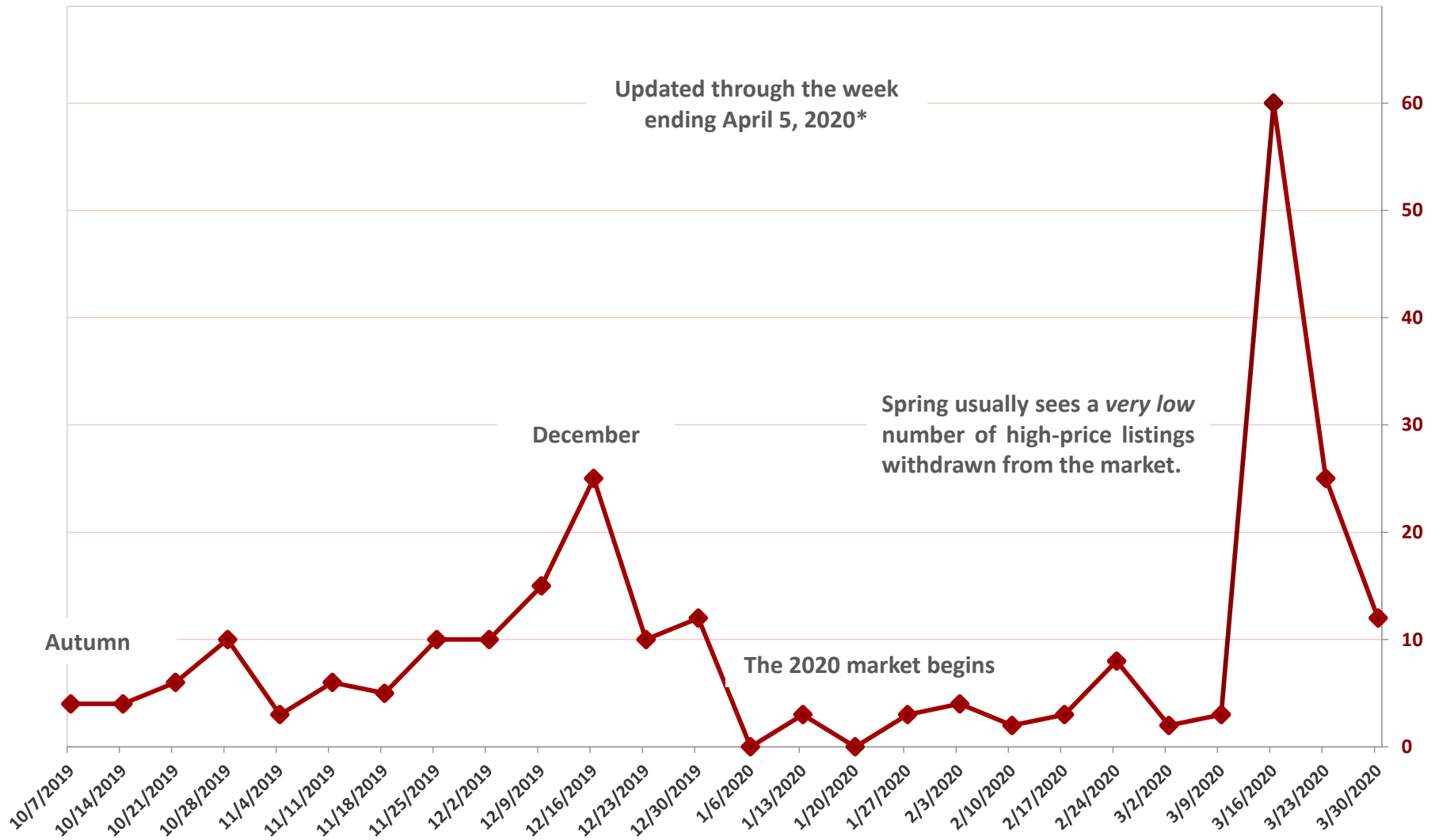
Listings Going into Contract, by Week, 10/7/19 – 4/5/20



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San Francisco: Luxury Home Market, \$2.5 Million+

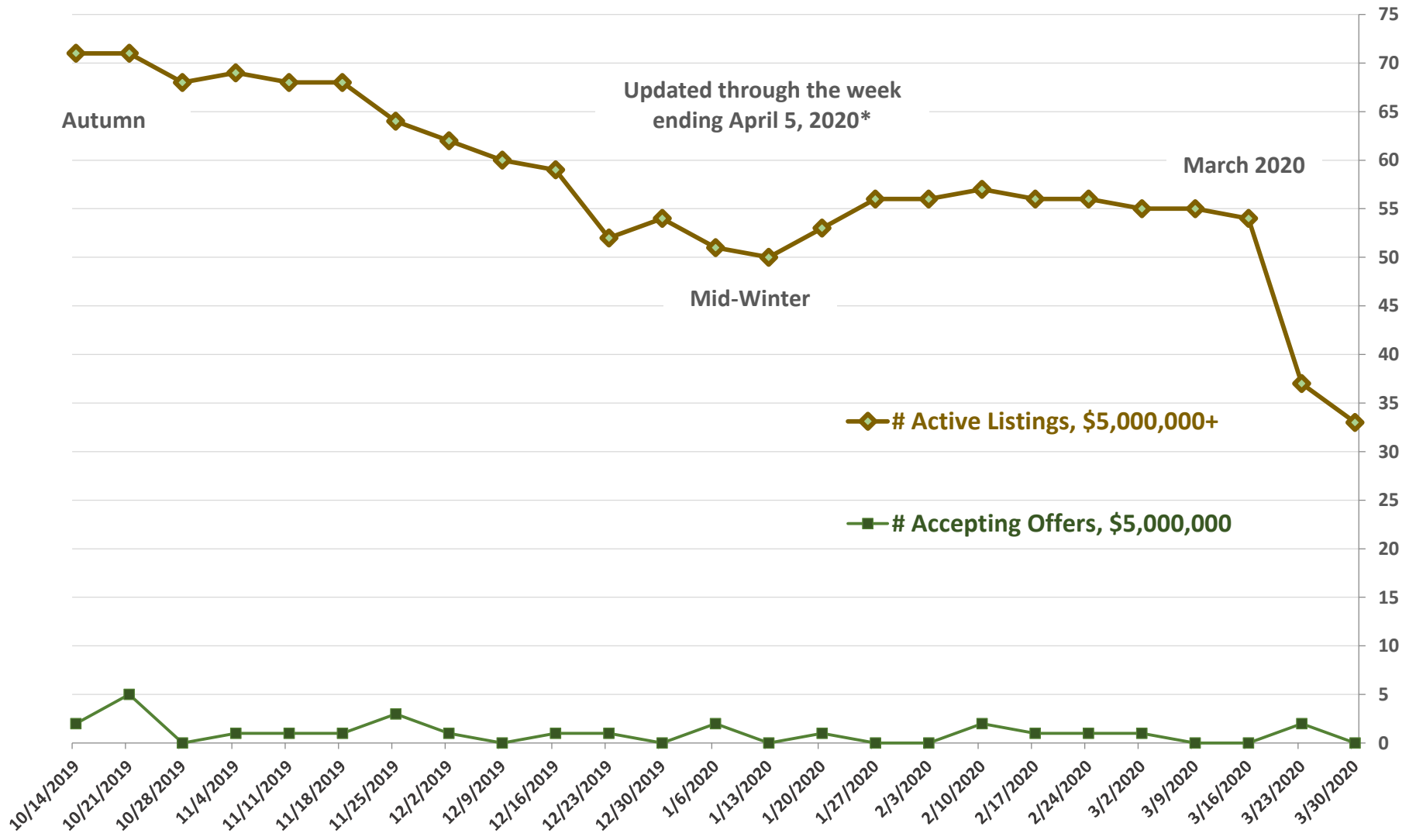
Listings Withdrawn from Market, by Week, 10/7/19 – 4/5/20



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San Francisco: Ultra-Luxury Home Market, \$5 Million+

Supply & Demand, by Week, 10/7/19 – 4/5/20



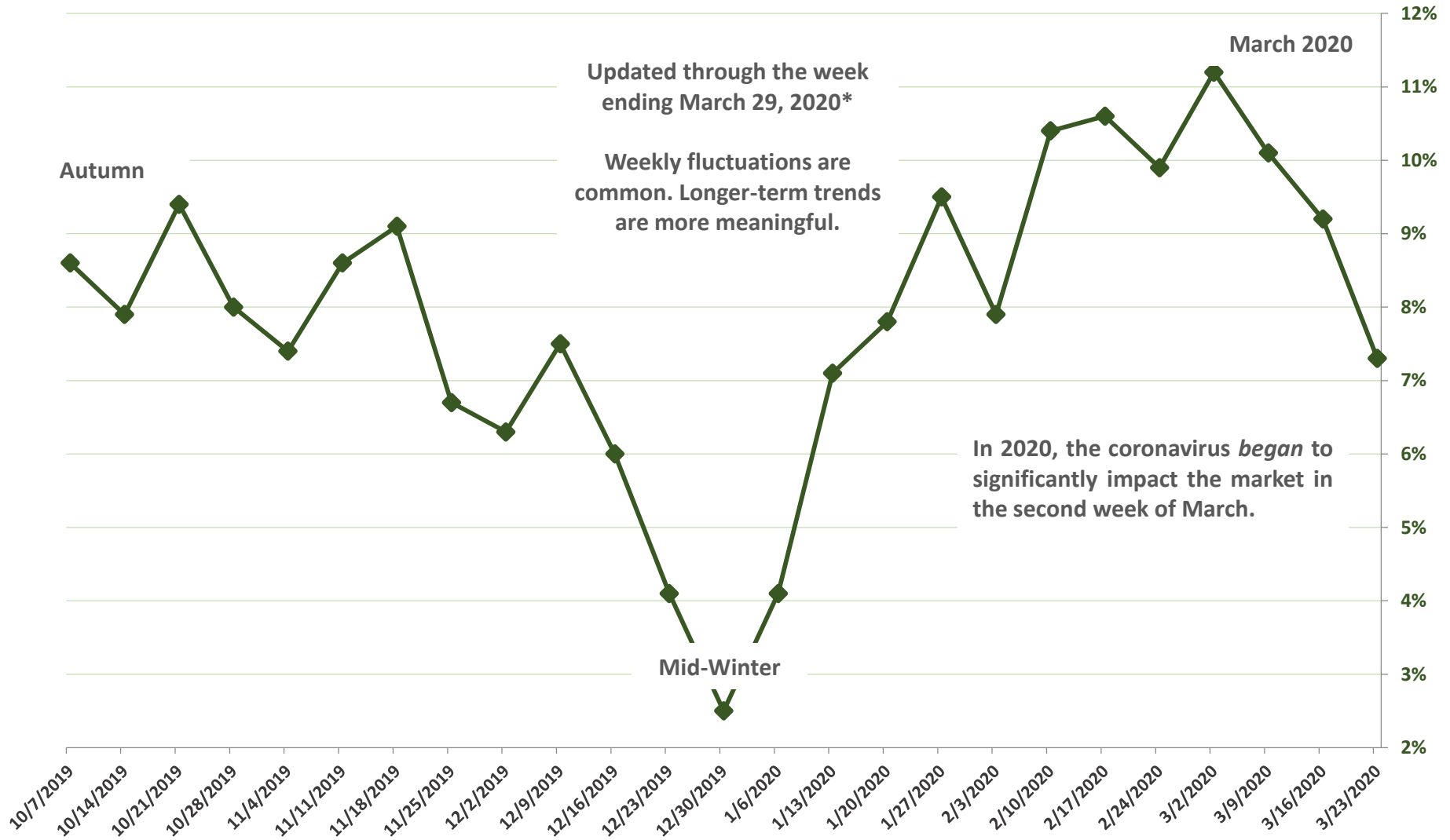
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San Francisco: Percentage of Listings Accepting Offers

Percentage of Listings Going into Contract, by Week, 10/7/19 – 3/29/20



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